



Bal Harbour & Surfside



South Florida's Leading Luxury Real Estate Boutique

"We provide personalized service and undivided attention to our clients. We flawlessly showcase their property with the level of excellence and expertise they deserve"

Unmatched connections

We have a worldwide network of clients and brokers in some of the most influential cities in the world. We have direct partnership and physical presence in the following cities:

- London
- São Paulo
- Rio de Janeiro Adu Dhabi
- Dubai
- New York

- Moscow

- Hamptons
- San Francisco Madrid
- Buenos Aires

Los Angeles

- Toronto

Montreal

Mexico City, among other cities

Amongst our services are:

- Virtual Reality Tours
- Incredible Photography
- State of the Art Website

- P Dedicated Newsletter and more...
- Breathtaking Cinematographic Videos

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LIVE BETTER | LIVE BEYOND



The art of selling Ultra Luxury Real Estate

Your understanding of the local Real Estate Market where you own or are interested in owning property, is our main goal in producing this publication. We take very seriously informing our clients and readers about what is happening in the markets we concentrate as Real Estate Brokers.

We believe that knowledge is power and we love empowering our clients and network with useful knowledge. We have designed this market report in a way to be simple and effective, giving you a global idea of how your neighborhood market is doing, what is available, and creating a communication platform with owners and readers.

Market surveys will be displayed in our publication, it's a great way to communicate with your neighbors and contribute to the general market!

Our Luxury Boutique Brokerage has been a constant presence in the High-End market since its creation in 2010 and it was conceived under the mantra "Live Better Live Beyond" whereas we look to improve the quality of life of our clients and associates.

We see ourselves as community builders and we strive to add value to the communities we work on by bringing investment and diversity, we believe that Miami has a great potential for growth and development, we are willing to contribute to that growth in a positive way.

We believe in quality not in quantity.

Our attitude is and will always be to help our clients and make a difference.

MATIAS ALEM

FOUNDER & CEO

LICENSED REAL ESTATE BROKER

(786) 427-9115

MA@BRGINTL.COM

@ MATIASALEMBRG



SCAN FOR CONTACT CARD







Meet the Agents Revolutionizing **Real Estate**

Our select group of Sales Associates have deep knowledge regarding the local market and integrate their selling strategies to make your residential property appealing to the buyer. We have unmatched marketing capabilities and we are known in the industry for our unparalleled personalized service.







REALTOR ASSOCIATE



GABRIELA PIRES REALTOR ASSOCIATE **%**305.304.3854



TATIANA TARAROVA REALTOR ASSOCIATE % 786.661.9333

J.C. ROMERO

REALTOR ASSOCIATE

REALTOR ASSOCIATE

% 786.856.1666

BARBARA COMPTON

REALTOR ASSOCIATE

% 786.315.8503



FRANÇOIS LOPEZ REALTOR ASSOCIATE %786.423.8390



VIKTORIYA WINTER REALTOR ASSOCIATE **\$305.776.6972**





ZENA ASFOUR LEA W. GREEN REALTOR ASSOCIATE **%** 305.742.1002



REALTOR ASSOCIATE



DAVID FISH REALTOR ASSOCIATE % 786.218.0269







NICHOLAS ALMEIDA REALTOR ASSOCIATE %786.239.3000



ALEX RYDBERG REALTOR ASSOCIATE \$407.797.6210



MARCIA GOMES REALTOR ASSOCIATE %786.774.6858



OSCAR GARZON REALTOR ASSOCIATE **%** 954.614.5480



STEPHANY LEAL **REALTOR ASSOCIATE** √ 786.942.4717

Recent & Past Sales





9701 Collins Ave #905S, Bal Harbour, FL 33154

2 beds | 2/1 baths | 1,599 Sq Ft

2367 S OCEAN BOULEVARD Highland Beach, FL 33487 8 beds | 9/1 baths | 9,218 Sq Ft



FENDI CHÂTEAU - 901 9349 Collins Ave #4403, Sunny Isles Beach, FL 33160 3 beds | 4/1 baths | 5,510 Sq Ft

OFF MARKET DEAL



4 beds | 6/1 baths | 9,218 Sq Ft



2 beds | 2/1 baths | 1,777 Sq Ft





MANSIONS AT ACQUALINA - UNIT 3002

17749 Collins Ave #3002 Sunny Isles Beach, FL 33160 4 beds | 6/1 baths | 4,609 Sq Ft







SELLER REPRESENTATION

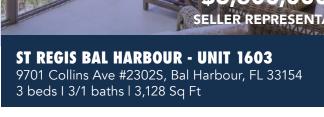
SELLER REPRESENTATION

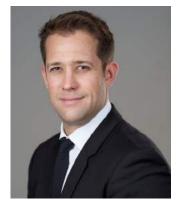
\$15,500,000.00 **BUYER & SELLER REPRESENTATION**

ST REGIS BAL HARBOUR - 17TH FLOOR 9701 Collins Ave #1701S, Bal Harbour, FL 33154 6 beds | 6/1 baths | 3,424 Sq Ft

ST REGIS BAL HARBOUR - UNIT 2302S 9701 Collins Ave #2302S, Bal Harbour, FL 33154 3 beds | 3/1 baths | 3,424 Sq Ft







Matias Alem's Opinion

Miami Coastal Neighborhoods

The previous quarter was decisive for Coastal Neighborhoods of Miami, inventory was depleted at a very fast pace, as buyers gobbled available inventory in an effort to secure space. The combined year end movement shows that Sellers had very high liquidity in 2021, while buyers were able to acquire properties as sensible prices. Buyers are

still coming from different parts of the United States, being mostly U.S. National buyers. International buyers are popping up as well, but they prove to be the minority of buyers at this point. It could be because of the strength of the U.S. Dollar, or still because of the effects of COVID-19.

As we start Q2 2022 with a limited supply of inventory, buyers will have a harder time to acquire property. While sellers might have a unique possibility to sell property at historically higher prices, being that Limited inventory will certainly create price pressures.

An important point is that developers are gearing up to start new luxury projects. This might ease some of the price pressures, nonetheless most buyers want property that is available now.

Remarkable projects coming up include Five Park in Miami Beach, The St Regis Sunny Isles, The Bentley in Sunny Isles, the St Regis in Brickell, among others.

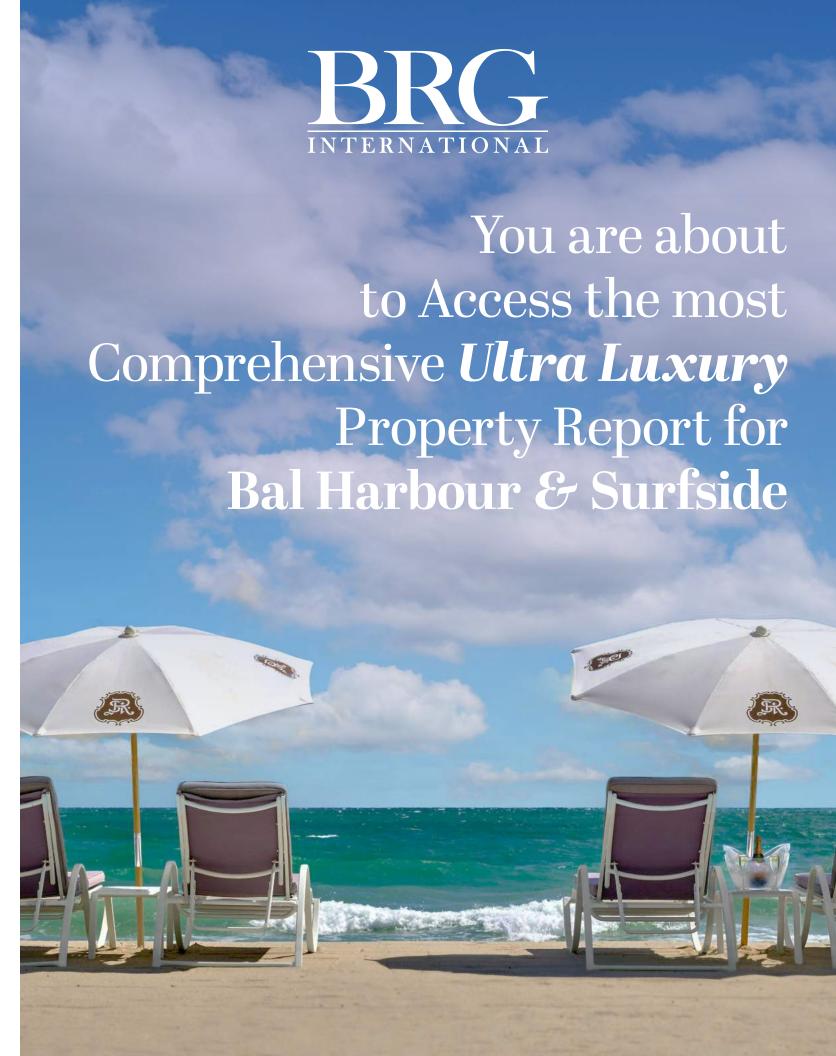
For more information on these projects and others, contact Matias Alem: **786.427.9115** or by e-mail: ma@brgintl.com

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Scan the QR code and join our weekly newsletter. Also you can stay informed by following us on instagram: @brgintl





Condominium Market Report Sales trend by building - Surfside



Arte by Antonio Citterio | Surfside PRICE MOVEMENT

PRICE MOVEMENT	44.20%
Q2 2022 AVAILABLE INVENTO	ORY
AVERAGE PRICE PER S.Q.F.T.	\$3,979
UNITS FOR SALE	2
UNITS IN THE BUILDING	16
% OF BUILDING AVAILABLE	31%
AVERAGE DAYS ON THE MARKET	290
Q1 2022 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$3,535
UNITS SOLD	3
AVERAGE DAYS ON THE MARKET	286
Q1 2021 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$2,450
UNITS SOLD	2
AVERAGE DAYS ON THE MARKET	204
SCAN TO SEE CURRENT INVENTORY & STATS	



Four Seasons | Surf Club PRICE MOVEMENT **25.48%**

Q2 2022 AVAILABLE INVENTO	DRY
AVERAGE PRICE PER S.Q.F.T.	\$4,396
UNITS FOR SALE	1
UNITS IN THE BUILDING	241
% OF BUILDING AVAILABLE	5%
AVERAGE DAYS ON THE MARKET	102
Q1 2022 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$3,087
UNITS SOLD	1
AVERAGE DAYS ON THE MARKET	
Q1 2021 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$2,460
UNITS SOLD	2
AVERAGE DAYS ON THE MARKET	72
SCAN TO SEE CURRENT	總

INVENTORY

& STATS



Fendi Château | Surfside PRICE MOVEMENT

PRICE MOVEMENT	21.96%
Q2 2022 AVAILABLE INVENTO	ORY
AVERAGE PRICE PER S.Q.F.T.	\$3,018
UNITS FOR SALE	3
UNITS IN THE BUILDING	58
% OF BUILDING AVAILABLE	3%
AVERAGE DAYS ON THE MARKET	83
Q1 2022 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$2,199
UNITS SOLD	1
AVERAGE DAYS ON THE MARKET	399
Q1 2021 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$1,803
UNITS SOLD	3
AVERAGE DAYS ON THE MARKET	422
SCAN TO SEE CURRENT INVENTORY & STATS	

Condominium Market Report Sales trend by building - Bal Harbour



St Regis | Bal Harbour PRICE MOVEMENT **28.74%**

PRICE MOVEMENT	20.7476
Q2 2022 AVAILABLE INVENTO	ORY
AVERAGE PRICE PER S.Q.F.T.	\$2,647
UNITS FOR SALE	14
UNITS IN THE BUILDING	282
% OF BUILDING AVAILABLE	9%
AVERAGE DAYS ON THE MARKET	371
Q1 2022 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$1,854
UNITS SOLD	2
AVERAGE DAYS ON THE MARKET	135
Q1 2021 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$1,497
UNITS SOLD	4
AVERAGE DAYS ON THE MARKET	458
SCAN TO SEE CURRENT INVENTORY & STATS	



Oceana | Bal Harbour PRICE MOVEMENT ▲ 23.84%

	_
Q2 2022 AVAILABLE INVENTO	DRY
AVERAGE PRICE PER S.Q.F.T.	\$2,203
UNITS FOR SALE	2
UNITS IN THE BUILDING	240
% OF BUILDING AVAILABLE	4%
AVERAGE DAYS ON THE MARKET	987
Q1 2022 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$1,854
UNITS SOLD	2
AVERAGE DAYS ON THE MARKET	135
Q1 2021 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$1,497
UNITS SOLD	4
AVERAGE DAYS ON THE MARKET	458
SCAN TO SEE CURRENT	温

INVENTORY

& STATS



One Bal Harbour | Bal Harbour PRICE MOVEMENT

RIGE MOVEMENT	2 02.007
Q2 2022 AVAILABLE INVENTO	DRY
AVERAGE PRICE PER S.Q.F.T.	\$2,690
UNITS FOR SALE	2
UNITS IN THE BUILDING	185
% OF BUILDING AVAILABLE	3%
AVERAGE DAYS ON THE MARKET	1498
Q1 2022 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$1,397
UNITS SOLD	7
AVERAGE DAYS ON THE MARKET	108
Q1 2021 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$862
UNITS SOLD	5
AVERAGE DAYS ON THE MARKET	597
SCAN	AL III



Waterfront Estate Market Report

Sales trend by Neighborhood

Indian Creek	PRICE MOVEMENT ▼ -49.45
Q2 2022 AVAILABLE INVENTORY	
AVERAGE PRICE PER S.Q.F.T.	-
HOMES FOR SALE	-
AVERAGE DAYS ON THE MARKET	
Q1 2022 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$3,282
HOMES SOLD	1
AVERAGE DAYS ON THE MARKET	N/A
Q1 2021 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$6,492
HOMES SOLD	1
AVERAGE DAYS ON THE MARKET	27
SCAN TO SEE CURRENT INVENTORY & STATS	

Surfside	PRICE MOVEMENT ▲ 51.70%
Q2 2022 AVAILABLE INVENTORY	
AVERAGE PRICE PER S.Q.F.T.	\$2,142
HOMES FOR SALE	1
AVERAGE DAYS ON THE MARKET	48
Q1 2022 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$1,473
HOMES SOLD	2
AVERAGE DAYS ON THE MARKET	16
Q1 2021 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$971
HOMES SOLD	7
AVERAGE DAYS ON THE MARKET	70
SCAN TO SEE CURRENT INVENTORY & STATS	

Waterfront Estate Market Report

Sales trend by Neighborhood

Bay Harbor Island	PRICE MOVEMENT ▲ 50.09%
Q2 2022 AVAILABLE INVENTORY	
AVERAGE PRICE PER S.Q.F.T.	\$3,222
HOMES FOR SALE	0
AVERAGE DAYS ON THE MARKET	4
Q1 2022 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$1,624
HOMES SOLD	3
AVERAGE DAYS ON THE MARKET	102
Q1 2021 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$1,082
HOMES SOLD	4
AVERAGE DAYS ON THE MARKET	196
SCAN TO SEE CURRENT INVENTORY & STATS	

Village of Bal Harbour	PRICE MOVEMENT ▲ 49.06%
Q2 2022 AVAILABLE INVENTORY	
AVERAGE PRICE PER S.Q.F.T.	\$5,415
HOMES FOR SALE	6
AVERAGE DAYS ON THE MARKET	380
Q1 2022 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$1,586
HOMES SOLD	1
AVERAGE DAYS ON THE MARKET	4
Q1 2021 SOLD	
AVERAGE PRICE PER S.Q.F.T.	\$1,064
HOMES SOLD	1
AVERAGE DAYS ON THE MARKET	480
SCAN TO SEE CURRENT INVENTORY & STATS	





1 HOTEL & HOMES - PH1610

102 24TH ST #PH-1610, MIAMI BEACH, FL 33139











\$30,000,000









s 5.5 Baths

3.955 SF

\$7,585 \$/SF

PROPERTY DESCRIPTION:

Filled with attention to detail this turnkey Southeast Corner Penthouse designed by Liubasha Rose features 4 bedrooms and 5 & 1/2 bath + Maid quarters/laundry area , Kitchen by Italktaft with Top-of-the-line Wolf & Subzero appliances, exquisite white oak floors and luxurious decor. This beach paradise residence is perfect for entertaining with spacious terraces overlooking the ocean and city skyline. Can be placed into the hotel rental program for great potential income. 5 Stars resort amenities such as: State of the art fitness center, Spa, Private lobby/entrance, Concierge, pool & beach service and much more.

CONTACT AGENT: MATIAS ALEM

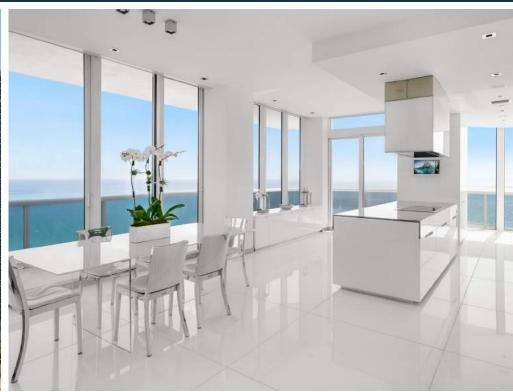
% 786.427.9115 | MA@BRGINTL.COM

*Offer may be withdrawn without notice, price and availability might change without notice. Errors and omissions apply

THE GREEN DIAMOND - TS4401

4775 COLLINS AVE #TS4401, MIAMI BEACH, FL 33140











\$9,900,000
As of May, 2022*





4 BATHS



3,250 SF \$3,046 \$/SF

PROPERTY DESCRIPTION:

First time on the market! Rare opportunity to acquire this one-of-a-kind 2 stories Tower Suite Penthouse at the iconic Green Diamond in Miami Beach. Breathtaking ocean views, intracoastal & city skyline from this spectacular residence in the sky with 3,250 Sq.Ft of living space plus a large outdoor rooftop area with private pool ideal to entertain in style. This designer-built tower suite penthouse features 3 bedrooms plus den & 4 baths,high end finishes throughout, recess lighting, gourmet kitchen w/gaggenau appliances, wet bar and modern sleek interiors with luxe upgrades.

CONTACT AGENT: SERGIO BALINOTTI

*Offer may be withdrawn without notice, price and availability might change without notice. Errors and omissions apply.

JADE SIGNATURE - 1605

16901 COLLINS AVE #1605, SUNNY ISLES BEACH, FL 33160











\$4,700,000









3,024 SF

\$1,554 \$/SF

PROPERTY DESCRIPTION:

ACTIVE UNDER CONTRACT

One of the best lines in the building! Exquisite large corner unit at the beautiful jade signature, professionally decorated, turn key modern bright and beautiful. Flow-through unit with direct ocean and intracoastal views. Unit includes automated blinds & blackouts, lighting & top of the line appliances. Jade signature is an exclusive condo community in sunny isles with resort style amenities, including east and south swimming pools, kids room, state of the art spa & fitness center, an amazing party room, restaurant and more!

CONTACT AGENT: MATIAS ALEM

% 786.427.9115 | MA@BRGINTL.COM

*Offer may be withdrawn without notice, price and availability might change without notice. Errors and omissions apply

1 HOTEL & HOMES - 945

102 24TH ST #945, MIAMI BEACH, FL 33139











\$4,550,000



2 BATHS

Î. 1,123 SF

\$4,052 \$/SF

21

PROPERTY DESCRIPTION:

2 bedroom 2 bathroom at 1 Hotel & Homes, split floor plan, balcony, breathtaking views . Luxury hotel living with 5 Stars resort amenities: state of the art fitness center, full-service wellness spa, 4 swimming pools, rooftop pool, beach service, restaurants, bars, eco-friendly housekeeping services, valet parking. Short-term rentals allowed.

CONTACT AGENT: TATIANA TARAROVA

% 786.661.9333 | MTATIANA@BRGINTL.COM

 * Offer may be withdrawn without notice, price and availability might change without notice. Errors and omissions apply.

MAREA RESIDENCES - 206

801 S POINTE DR #206 MIAMI BEACH, FL 33139











\$4,490,000
As of May. 2022*









3 BEDS

S 3.5 BATHS

2.533 SF

\$1.773 \$/SF

PROPERTY DESCRIPTION:

One of a Kind Residence Available at Marea Miami Beach. This Stunning 3 Bedroom 3.5 Bath Unit Boasts 2,533 sqft of Living Space and a Massive 2,199 sqft Wrap around Terrace. Total Area 4,732 sqft This Abode is Gorgeously Finished with the Finest Upgrades and Designer Furnishings, featuring Italian Kitchen Cabinetry by ItaliKraft, Wolf/SubZero Appliances, 10 ft Ceilings, and Master Bath Designed by Yabu Pushelberg. Only 30 Residences in this Boutique Building where Luxury meets Art. Incredible Amenities with 24Hr Security, Rooftop Pool, Exercise Room, 2 Award Winning Restaurants, and so much More!

CONTACT AGENT: CHRISTINA ALEM

%615.948.5398 | □ CW@BRGINTL.COM

*Offer may be withdrawn without notice, price and availability might change without notice. Errors and omissions apply

ST REGIS BAL HARBOUR - 2505N

9705 COLLINS AVE #2505N, BAL HARBOUR, FL 33154











\$3,400,000
As of May, 2022*





2.5 BATHS



1,777 SF

\$1,967 \$/SF

PROPERTY DESCRIPTION:

ACTIVE UNDER CONTRACT

Best deal at St Regis Bal Harbour now on the market for those looking to experience a first class lifestyle. This is the highest floor available on the line 05. Absolutely stunning residence! No expense was spared. Exquisitely furnished with attention to detail. This beachfront paradise residence features 2 spacious bedrooms, 2 full bathrooms and one 1 guest bathroom. Corner unit on the 25th floor with breathtaking intracoastal /city skyline views and large balcony. Meticulous designed and top-of-the-line appliances. A true turn-key opportunity for your most discerning client.

CONTACT AGENT: SERGIO BALINOTTI

*Offer may be withdrawn without notice, price and availability might change without notice. Errors and omissions apply.

MAJESTIC TOWER - 1703

9601 COLLINS AVE #1703, BAL HARBOUR, FL 33154



\$3,250,000
As of May, 2022*









2,160 SF

\$1,505 \$/SF

PROPERTY DESCRIPTION:

Most desirable line at the Majestic Tower a full-service, luxury condo in Bal Harbour. This high floor unit features 2 bedrooms & 2 1/2 baths, marble floors, private foyer entry, laundry area and panoramic ocean views from every room. Enjoy resort style amenities such as spa, exercise room, tennis court, restaurant, pool and beach service and much more. Steps away from Bal Harbour Shops & houses of worship. Best deal in the building.

CONTACT AGENT: SERGIO BALINOTTI

*Offer may be withdrawn without notice, price and availability might change without notice. Errors and omissions apply.

GRAN PARAISO - 4601

480 NE 31ST ST #4601 MIAMI, FL 33137



\$2,800,000
As of May, 2022*







\$1,497 \$/SF

PROPERTY DESCRIPTION:

Amazing 4 bedrooms 4 1/2 bathroom corner unit at Gran Paraiso Luxury Building. Minutes from Wynwood, Miami Beach, Downtown Miami, Design District. Spectacular bay views, Electric shades built in closets, First class amenities, Spa, Movie theater, Cigar & wine testing lounge. Tennis courts, infinity pool, bowling alley. Game room, kids room, business center and much more!

CONTACT AGENT: LEA GREEN

%305.742.1002 | MLEAWGREEN@BRGINTL.COM

*Offer may be withdrawn without notice, price and availability might change without notice. Errors and omissions apply.



In our clients words...

We own 2 properties in Bal Harbour which are managed by BRG Management and we consistently receive outstanding service from their team. They are great at keeping our units occupied and generating increase revenue year after year!

St. Regis Resident

BRG Management takes excellent care of our residence. Their attention to detail give us piece of mind knowing our property is in great hands. Best decision we've ever made!

Fendi Chateau owner

I will definitely recommend BRG Management to handle your rental property. They provide 5-stars service in all aspects of the leasing process and they help us generate a great net revenue on regular basis.

Oceana Bal Harbour Resident

We switched to BRG Management from another company. From the day they took over not only we have made more money in rental income but we also no longer have to worry about the coordination and supervision of all maintenance, repairs and upkeep of the residence.

St. Regis owner





LET US TAKE CARE OF EVERY



Our 5- Stars service for Luxury Vacation Rental properties, has helped us become the preferred Management firm in both Bal Harbour and Surfside area. Now more than ever you will need a trusted company that you can rely on to take care of one of your most valuable assets.

FOR MORE INFORMATION CONTACT:

Ricardo Rollim - 786.327.4355 - rr@brgintl.com



ST REGIS BAL HARBOUR - 2704S

Bal Harbour

3 beds I 3/1 baths **\$6**

\$65,000.00/mo

LISTING AGENT: MATIAS ALEM

786.427.9115



ST REGIS BAL HARBOUR - 1403N

Bal Harbour

3 beds I 3/1 baths

\$50,000.00/mo

LISTING AGENT: MATIAS ALEM

786.427.9115



ST REGIS BAL HARBOUR - 1405N

Bal Harbour

2 beds I 2.5 baths

\$20,000.00/mo

LISTING AGENT: **SERGIO BALINOTTI**

305.522.6618



TEN30 SOUTH BEACH - 203

Miami

1 beds I 1 baths

\$4,900.00/mo

LISTING AGENT: FRANÇOIS LOPEZ

786.423.8390



NEO VERTIKA CONDO - 1225

Miami

Loft Studio I 1 baths

\$2,500.00/mo

LISTING AGENT: TATIANA TARAROVA

786.661.9333



OPERA TOWER CONDO - 1212

Miami

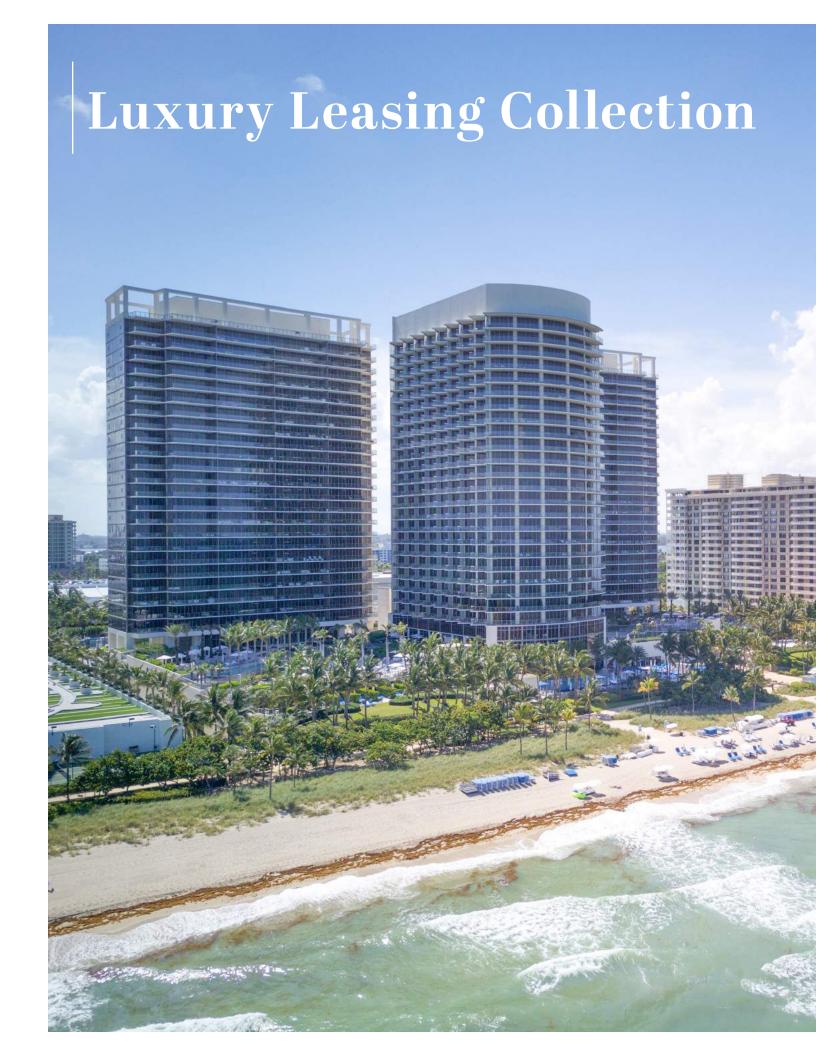
Studio I 1 baths

\$2,500.00/mo

LISTING AGENT: TATIANA TARAROVA

786.661.9333

FOR ADDITIONAL LISTINGS AVAILABLE, CONTACT US: 305.397.8788 | INFO@BRGINTL.COM







BRG INTERNATIONAL, LLC | Licensed Real Estate Brokerage Business 605 Lincoln Road, Suite 302, Miami Beach, FL 33139 | 305.397.8788 | www.brgintl.com

The Fair Housing Act (FHA) prohibits discrimination in the sale, rental and financing of dwellings, and in other housing-related transactions, based on race, color, national origin, religion, sex, familial status (including children under the age of 18 living with parents or legal custodians, pregnant women, and people securing custody of children under the age of 18) and disability.

Bal Harbour & Surfside